



## Case Study

# Achievo develops highly efficient web services structure for Global Sources

### Customer

Global Sources is a leading business-to-business media company and a primary facilitator of two-way trade with Greater China. It delivers information on 1.8 million products and more than 130,000 suppliers annually through eleven online marketplaces, ten monthly magazines, more than 100 sourcing research reports, and fourteen trade shows.

### Recruitment website drives new service offerings

Global Sources needed to quickly and cost-effectively develop an efficient, easy-to-use Career Sources China Recruitment website that provided real-time integration with pre-existing systems, enabling the delivery of value-added Recruitment services to the company's large customer base.

### Achievo accelerates development for broad-based web services solution

After reviewing proposals by several competitors, Global Sources selected Achievo as their partner for developing the planned service offering expansion.

"We needed a solution that was cross-platform, scalable and robust. It also had to deliver real-time integration with our preexisting systems, support high-traffic volumes, and deliver sophisticated search capabilities," said Su Benru, general manager, infrastructure and development for Global Sources. "After reviewing our options, we chose Achievo because of their professional attitude, prompt responses, well thought-out technical solutions, and their thorough and understandable estimate. Our internal team worked very closely with the Achievo team, and in just six months we launched Phase I



*Achievo met our company's aggressive project schedule. They quickly understood our requirements and designed and developed a web-based system with high quality documentation. They were the clear choice to partner with because their certified development centers in China integrate proven best practices, top-notch IT professionals, and leading software technologies with an efficient cost structure.*

Benru Su  
General Manager, Infrastructure and Development

**global**  **sources**



For Global Sources, Achievo designed and developed an architecture that includes layers to deliver specific functionality, and access to enterprise system records, legacy applications and the database.

Achievo developed one of these layers to centralize management and to separate design concerns for data, presentation, and control functions. This layer also decreases code duplication, makes it easier to implement application modifications, and helps developers focus on their core skills while collaborating through defined interfaces.

### **Results**

“The Achievo team showed a tremendous commitment to the success of the project. When critical problems came up, as they always do, the Achievo team responded quickly with efficient solutions. As a result, the outcome was excellent, delivered on time and within budget,” said Mr. Su.

### **About Achievo corporation**

Achievo is a leading provider of information technology services and solutions for global clients. Its delivery centers are certified with world-class standards: ISO/IEC 27001:2005, ISO 9001:2000, and CMMi level 5. Headquartered in Silicon Valley, U.S.A., Achievo also has operations in Canada, China and Japan. The company’s flexible service delivery approach adapts to each client’s operating environment and project requirements, on a fixed-cost or time-and-material basis. Achievo’s expertise includes IT Service Management, Offshore Development Center, Testing, Mobile Applications, and IT Resource Support. Our global team of IT professionals serve our clients with a focus on reliability, efficiency, and high-touch communications, building long-term relationships by helping them effectively solve problems, improve profitability, and grow their business.

